

NILUFER YAPICI

Business Administration Dept.
Middle East Technical University NCC.
Kalkanlı, Mersin-10
Turkiye

ynilufer@metu.edu.tr

Send correspondence to:
Nilufer Yapıcı
Zekeriya Köy Mah. Acarlar Sitesi
Fulya Cad E53/11 Sarıyer, İST., Türkiye

nilufer.yapici@gmail.com

EDUCATION

Doctor of Philosophy, Florida Atlantic University,
Boca Raton, FL, USA, 2014

PhD in International Business Strategy and Organizational Theory; Advisor: Bryant A. Hudson, PhD; Dissertation: Cross-Border M&A Deal Incompletion: Institutional Processes and Outcomes; Committee: Dr. Bryant A. Hudson, Dr. Kimberly Ellis, Dr. Peggy Golden

Master of Business Administration, Finance & International Business Concentration, Rollins College, Crummer Graduate School of Business, Winter Park, FL, May 2005

Bachelor of American Culture and Literature, Bilkent University, Ankara, Turkey, May 2003, attended on a full academic scholarship

PROFESSIONAL EXPERIENCE

Assistant Professor, Middle Eastern Technical University, Northern Cyprus Campus, Kalkanlı, Mersin 10, Türkiye (September 2018—Present). Department Coordinator with responsibilities for teaching Organizational Behavior, Human Resource Management, Cross-Cultural Business and Negotiations, International Business, Strategy, CSR, and Organizational Theory.

Instructor Dr., MEF University, Istanbul, Türkiye, (July 2017—August 2018). Instructor, Dr. in Management with responsibilities for International Business and Cross-Cultural Business and Negotiations, Strategy, and Organizational Theory.

Small Business Owner and Importer, NilDi Ltd Co., Istanbul, Türkiye (August 2014—May 2017). Manager and Owner with responsibilities for sales, marketing, purchasing, human resources management, securing of funds and international strategy planning

Teaching Assistant with full course responsibility, Florida Atlantic University, Department of Management, Boca Raton, FL (Fall 2009-Summer 2013). Teaching assistant with responsibilities for International Business (MAN 3600) and Cross-Cultural Human Relations and Negotiations (MAN 3611) classes.

Graduate Research Assistant, Florida Atlantic University, Department of Management, Boca Raton, FL (Fall 2008-Spring 2009).

Import-Export Specialist, Fark Holding, Istanbul, Türkiye (January 2005-July 2007). Responsibilities include preparation of export documentation, marketing, and sales of plastic automotive parts, arranging logistics of parts sold, negotiation and preparation of

agreements with new customers, organizing teams for customization of parts and foreign client-company dispute resolution.

PEER-REVIEWED JOURNAL ARTICLES

- Kara, A., & Yapici, N. (2024) Uncovering the Effects of Micro and Macro Factors for Opportunity-Driven Female Entrepreneurship. **Würzburg International Business Forum's 7th International Business Conference Proceedings**
- Yapici, N., & Dheer, R. (2023) Forgetting Corporate Irresponsibility: The Role of Corporate Political Activities and Stakeholder Characteristics. <https://doi.org/10.1007/s10551-023-05482-1> (**Journal of Business Ethics, SSCI Journal**)
- Yapici, N., & Dheer, R. (2022) Forgetting Work: Its Role in Sustaining Corporate Social Irresponsibility. **AOM 2022, Seattle, Proceedings and Special Issue for Best Paper Award**
- Yapici, N. & Hudson, B. A. (2020) Generating a Scandal: Non-market activity to stop a cross-border merger and acquisition. DOI: 10.1016/j.intman.2020.100759 (**Journal of International Management, SSCI Journal**)
- Yapici, N. (2013) Environmental Hostility: An MNC Drama. *Journal of Knowledge Globalization*, 6 (1): 47-78
- Yapici, N. (2022) An MNC Drama: Environmental Hostility. **AOM 2012, Boston, Proceedings**
- Yapici, N. (2012) MNC Expansion and Target Environment Hostility. *Journal of Management Policy and Practice*, 13(5): 128-144 (**EBSCO, ProQuest**)
- Yapici, N. (2010) Foreign Direct Investment and Spillover Effect on the variation of Local Firm Performance. *International Journal of Business and Emerging Markets*, 2(4): 425 - 442 (**Academic One File, ECONLIT**)

BOOK

- Herrmann Yapici, N. (2015) *Cross-border M&A Incompletion: Institutional Processes*. LAP Lambert Academic Publishing. ISBN-13: 978-3-659-69696-1

WORKS IN PROGRESS (NOT YET SUBMITTED TO A JOURNAL)

- Yapici, N. & Hudson, B.A. Cross-border M&As: Incorporating Emotions in Institutional Processes Leading to Incompletion.
- Yapici, N. & Dheer, R. EV Rhetoric vs. Reality: How do tales take hold?
- Yapici, N. & Dheer, R. Immigrant Entrepreneurship: Influence of multicultural identity and multicultural experiences on venture formation
- Yapici, N. & Hudson, B.A. Mobilizing scandal to stop a deal: The politicization of cross-border M&As.
- Yapici, N. & Hudson, B.A. Incomplete CBMAs: A story of delegitimization and stigma
- Yapici, N. & Dheer, R. Immigration and Entrepreneurship: How does background influence being an entrepreneur?

CONFERENCE PRESENTATIONS – REFEREED

- Kara, A., & Yapici, N. (2024) Uncovering the Effects of Micro and Macro Factors for Opportunity-Driven Female Entrepreneurship. **Würzburg International Business Forum's 7th International Business Conference (WIBF-IBC)**

- Yapici, N., & Dheer, R. Forgetting Work: Its Role in Sustaining Corporate Social Irresponsibility. **AOM 2022, Seattle (Published in AOM Proceedings and Special Issue for Best Paper Awards)**
- Yapici, N. & Hudson, B.A. Cross-border M&As: Incorporating Emotions in Institutional Processes Leading to Incompletion. **EGOS 2019, Edinburgh**
- Yapici, N. & Hudson, B.A. Incompletion of cross-border M&As: Scandal Process at Friendly vs. Hostile Deals (**13th PhD and Post-Doc Workshop and Conference on Global and Cross-Cultural Organizational Research in Maastricht, 2018**)
- Yapici, N. Oil Spills in the U.S.: Forgetting Work and Institutional Deflection. **EGOS 2017, Copenhagen**
- Yapici, N. & Hudson, B. A. Mobilizing scandal to stop a deal: The politicization of cross-border M&As. **EGOS 2016, Naples**
- Yapici, N. An MNC Drama: Environmental Hostility. **AOM 2012, Boston (Published in AOM Proceedings)**
- Yapici, N. MNC Expansion and Environment Hostility. **SMA 2010**
- Yapici, N. Subsidiary in a Hostile Environment: Examining Institutional Logics. **SMA 2009**

INVITED PRESENTATIONS/PARTICIPATION

- European Group for Organizational Studies, 2023, Cagliari: Qualitative Studies Track
- Academy of Management 2022 Conference, Seattle: Best Paper of the Track
- Organizational Studies Seminar at Aarhus University, 2021 Aarhus, Denmark
- Academy of International Business, 2020 Miami, U.S.
- Academy of International Business-Southeast 2012 Conference: Doctoral Consortium
- Academy of Management 2011 Conference: International Management Division Doctoral Consortium
- Global and Cross-Cultural Management Maastricht Workshop 2009
- Southern Management Association 2008 conference: Doctoral Consortium

ACKNOWLEDGEMENTS/REWARDS

- Best Paper Award, AOM 2022 Seattle
- Best Paper Award, East vs West Conference 2009, MacEwan University, Alberta, Canada

MEMBERSHIP in PROFESSIONAL ASSOCIATIONS & SERVICE TO THE PROFESSION

- Member, Academy of Management (2008—current)
- Member, Academy of International Business (2007—current)
- Member, European Group for Organizational Studies (2014—current)
- Member, Southern Management Association (2008—current)
- Member of Conference Organization Team at Academy of International Business-Southeast 2012 Conference
- Reviewer, Academy of Management (2009—current)
- Reviewer, Academy of International Business (2009—current)

SERVICE TO THE UNIVERSITY

- Business Administration Department Coordinator (March 2023—Current)
- Department Representative for University Promotion Activities (Turkey & Pakistan—Karachi) (2018)

- Service at Academic Ethics Committee (2018—current)
- Online Education Department Coordinator (Fall 2020—current)
- Advisor, Animal Welfare Society (January 2023—Current)
- Advisor, Career Management Society (August 2023—Current)
- Organizer of 2018 CAPSIM (management simulation) workshop for the high school students at MEF University (April 2018)

COURSES TAUGHT

University Name	Year & Term	Courses
FLORIDA ATLANTIC UNIVERSITY	2009 Fall-2013 Summer	International Business, Cross-cultural Business & Negotiations
MEF UNIVERSITY	2017 Fall	Strategy, Organizational Theory, Cross-cultural Business & Negotiations
	2018 Spring	Corporate social responsibility, International Business
METU NCC	2018 Fall - 2024 Spring	Organizational Theory, Organizational Behavior, Human Resources Management, Strategy, Cross-Cultural Business & Negotiations, International Business, Corporate Social Responsibility